TribusPoint

DEAL MANAGEMENT

Quote, Forecast & Maximize Returns on Deals

Make More Effective Sales Decisions & Drive Revenue

Our Deal Management application gives salespeople a quote creation and deal management interface that provides them with detailed insight on the outcome of potential deals so they can make more effective sales decisions and drive revenue.

Our application helps salespeople stay one step ahead in their sales cycle, maximize revenue earned from each deal and ultimately win more sales. From the initial quote to forecasting the outcome of deals, we help your sales team close the loop on the deal process.

With our application, you can create quotes and manage deals for your leads and opportunities, evaluate the margin you will receive by offering a deal, and identify the most profitable customer and/or item.

Deal Management Capabilities

Create & Manage
Create quotes & manage your deals

Evaluate
Evaluate the margin you will receive by offering a deal

Identify
Identify the most profitable customer and/or item

Deal Management Advantages

✓ Stay one step ahead of your sales cycle

✓ Maximize the revenue earned from each deal

✓ Win more sales

✓ Close the loop on the deal process