

CHANNEL REVENUE MANAGEMENT

Tribus Point is the Premier
Implementer for Oracle's
Channel Revenue
Management



Accounts Receivables Deductions Settlement

Manage complete settlement lifecycles for financial programs and AR disputes.

Channel Rebates & Point Of Sale Management

Manage complex pricing agreements and revenue management for direct and indirect selling programs.

Import, validate and cleanse channel POS data and validate complex pricing agreements.

Accrue for and debit purchase based rebates.

Supplier Ship & Debit (Vendor Rebates)

Distributors and resellers can automate the special pricing requests and vendor rebates with their vendors.

Price Protection

Orchestrate price protection processes when a supplier changes the price of a product.

Get In Touch With Us

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